

**East County One Stop Board of Directors Meeting
Wednesday, March 26 9 AM to 11 AM**

Participants: Donna Patrick – Springdale Job Corps, Tamara Webster and Derek Baudry – Human Solutions, Catherine Todd – Easter Seals, Lani Staab – Goodwill Industries, Laura Bock – Job Developers Network, Robert Costello – OVRS, Marian George – Senior Safety Pin Project, Kedma Ough – MIPO and DBA projects, Anne O’Malley – Non-profit Strategies and Affairs, Marina Rikker – Portland Habilitation Center, Joan Pasco – ECOS Project Manager. **Guest Presenter:** Betty Wilton from the OR Prescription Drug Program.

The meeting was facilitated by co-chair Lani Staab.

Partner Announcements:

Human Solutions: Human Solutions is recruiting for a new employment and training manager to replace Aaron Rivera who resigned to take a job with the state. Tamara Webster distributed flyers about the Helping Hands Community Store and training center. They are training about 70 TANF interns each week. The new store is located at 99th and Glisan and is seeking donations of clothing and also construction items such as paint, sheet rock, etc. They need a donated truck or someone to haul items that they have been able to secure. Another consistent need is for NEW socks and underwear for all ages; and men’s clothing is harder to get than women’s.

Springdale Job Corps is seeking a carpenter/contractor that could supervise students with a short-term project that entails dry wall, sheet rocking, and ceiling work.

MIPO/DBA: Also seeking contractor work: HVAC, sheetrock, drywall, electrical work for their new offices in Vanport Plaza on MLK.

The board approved the minutes from the February 27 board meeting

New Business: Report from 2008 Senior Services team – Marian and Catherine reported on the first meeting. Abby Kennedy and Karen Hubbard also attended. They are working on strategies to expand the Senior Safety Pin project to include pharmacy students and nursing students from the University of Portland. (In addition to the Linfield students). A second strategy is to create a one-stop resource center to serve the needs of senior citizens. They will schedule a second meeting and have a more detailed report at the April ECOS Board Meeting.

Special Presentation: Oregon Prescription Drug Program – Betty Wilton

Complete details about this prescription discount card program are available at: www.OPDP.org. Everyone is eligible and you can save anywhere from 10% to 60% on your prescription drugs. The program was approved and initially funded by the OR legislature, they also receive \$1 from each prescription filled and expect to be totally self-funded by the end of this year. This is an excellent program that can benefit many people, especially our low-income clients. People are encouraged to register on line, but

they also have a toll-free number: 1-888-411-OPDP. Please make sure your clients know about this resource. It can save them hundreds of dollars in prescription costs. Almost all OR pharmacies are participating in the program.

Old Business:

Action Team reports:

Reentry/ Enterprise Development Team: ROAR – ReEntry Organizations and Resources – Anne reported on the last meeting and program activities. They have 68 agencies participating. Current work is focusing on advising the Governor’s Re-Entry Policy Council and seeking legislative funding from the 2009 session. Primary program need: funds to pay for organizational management. Anne is doing this work pro-bono and is dedicating many hours to the activity. She and Joan will begin work on a United Way appeal to be submitted in the next round of UW funding.

Vital Aging Task Force – collaboration with Multnomah County - Joan Pasco – report is complete and Joan passed out copies. The report is available on line at: www.co.multnomah.or.us/chair.

A few summary thoughts:

Trends indicate that for every two people leaving the workforce to retire, only one person will enter. While I am somewhat skeptical about his statistic; true for white collar workers, but not low income folks who may not be able to afford to leave the workforce. If this is the case, we will likely shift from a demand to a supply side workforce.....there will be more jobs open than people to fill them – which creates more job opportunity for people with high barriers such as age/former felon/language. Employers have to look beyond their traditional hiring base to find workers. In these markets, job seekers can leverage better benefits, salaries, and in some cases, hiring bonuses. This is a low risk market that also enables/facilitates job changes and movement within the workforce -creating the potential for more upward mobility for all workers. So, it is not all bad news!!

At the very least, the report offers valuable information and tangible recommendations about what employers (and public sector and non-profits) can be doing to prepare for a changing workforce.

The report also covers strategies to engage retirees as volunteers in non-profits and community services.

Other Project reports

SSP – Senior Safety Pin Project – Marian is contacting all senior participants to survey them on their experience with the project. The PGE grant will help with this effort as well as give students funds to pay for emergency supplies for the seniors they visit.

SCSEP – Senior Community Service Experience Program – an ECOS collaboration with Easter Seals – Catherine thanked Marina Rikker and Portland Habilitation Center for

hiring four of the SCSEP participants. YTD the program has found jobs for 68 participants exceeding their performance goals for the year that ends in June. Quarterly meetings of the Participant Advisory Councils are being conducted. Participant surveys indicate lack of health care is their most pressing concern. The program is convening a meeting in Salem with state legislators to talk with them about this issue. The SCSEP National Director will also attend. The Easter Seals SCSEP National Conference will be held this fall in Portland. A Town Hall meeting with Senator Wyden is also in the works.

MIPO – Micro-Enterprise Inventor Program of Oregon – Kedma reported on the following activity: May 3rd Inventor Showcase at OMSI; SO-Central Oregon road trip to promote the project; work with Lewis and Clark legal students and services for low-income businesses and inventors; and a significant success story: one client's invention, Boogie Wipes – a product for children's runny noses – has been picked up by over 10,000 stores. The client is promising to establish a foundation to help support MIPO in appreciation for their help and resources. She states that she could not have done this on her own.

DBA – Differently-Abled Business Association –Kedma – IDA update – over 30 people are in the application process. The excitement is high as this is a 3 to 1 match and the funds can be used for education, business development, or home ownership. Kedma has been asked to present at the NBLN (National Business Leader's Network) conference that will be held here in Portland in October. She will lead a discussion on self-employment options for persons with a disability. The project is planning an Art Show and Sale. Many of the program participants create art. Suggestions from the board – hold in conjunction with another local event that draws people such as K100 radio community event.

JDN Jobs Network – Laura Bock

A) JDN is sponsoring a WWU teleconference series to be held at Clackamas Community College in Oregon City. If you wish to attend RSVP to laura.bock@jobdevelopers.net * earn WWU CRC's * earn 3 hours JDN CEUs * earn 3 hours NAWDP in competencies 2,4,7,9 & 10

Session I April 1, 2008 3-4:30PM Pacific Getting started: *The assessment process – “community based assessments” *Styles: communication, social, learning, environments *Good business reasons to focus on good matches for the right kind of job

Session II April 8, 2008 3:00-4:30PM Pacific Job Development: *Working with local employers *Initial setup phase *Job development

B) Wednesday, April 9th JDN Washington Networking Meeting, (both OR & WA welcome to attend) Employer Cold Calling Techniques Workshop. For more information visit JDN Upcoming Events at www.jobdevelopers.net

C) April 15th Pathways To Your Career Info and Job Fair. For more information visit JDN Upcoming Events at www.jobdevelopers.net

D) Wednesday, April 16th ...Breakfast Tour at NW College of Construction. For more information visit JDN Upcoming Events at www.jobdevelopers.net

E) May 1,2, & 3rd Women In Trades Job Fair. For more information visit JDN Upcoming Events at www.jobdevelopers.net

F) May 8th NW Youth Careers Expo. For more information visit JDN Upcoming Events at www.jobdevelopers.net

G) May 9th JDN Academy Training

Employer Presentations: Oregon Tradeswomen, Fedex/Kinkos, Hilton Worldwide, Platt Electric, Home Depot

Workshop: Identifying Strategies To Gain Employment Despite A Criminal History with David Richardson – Community Justice Program

**How to get a record expunged and OR, WA drivers license reinstatement procedures for your clients.

**Job Development for your clients with criminal background issues.

**What to say and when to say it when talking to employers about criminal backgrounds for you and your client.

Workshop: Effective Networking Skills for You & Your Clients including Client Tracking Tools Todd Tomlinson Lighthouse Technologies Group and our JDN Webmaster

**"Networking is a constant process of giving and receiving – of asking for and offering help. By putting people in contact with one another, by giving your time and expertise and sharing them freely, the pie gets bigger for everyone."

Workshop: Job Development & Life Skills For Vocational Success And Self-Sufficiency

The most valuable vocational rehabilitation training information on the Internet! Resources, tips and techniques to provide workforce professionals with what they need to Secure vocational training, sheltered employment and other support services to people with disabilities enabling them to achieve their potential for self-sufficiency.

Workshop: Culturally Specific Job Development. Presenter: Anne Schneider MHCC

Use difference as advantage! Maximize the benefits of your client's cultural identity during the job search. The American workforce is more diverse than ever. Diversity makes good business sense. Explore techniques for building partnerships with employers around cultural diversity.

Workshop: Learn the process to become a job developer consultant with DHS OVRs. Presenter: Connie Foster, OVRs Counselor

Including tips and techniques for job development when working with clients with disabilities.

H) Coming in May, 2 day workshop with David Richardson, Community Justice Program: Partnering for Successful Reentry. Help, there's an offender at my desk! Watch JDN Upcoming Events at www.jobdevelopers.net for more information on dates, times and location.

I) September 18 & 19 Denise Bisonette, National Job Developer and Disabilities Advocate two day training coming to Portland. Watch JDN Upcoming Events at www.jobdevelopers.net for more information on dates, times and location. Visit http://www.diversityworld.com/Denise_Bissonette/index.htm to learn more about Denise and her programs.

META: Micro-Enterprise Technical Assistance grant from OECDD – Joan reported on the market vendor trainings supported by this grant. Grant funds also support MIPO and DBA training. She is meeting regularly in Salem with the other 11 Targeted Service providers supported by OECDD to develop a legislative strategy to get more money dedicated to small business support.

Budget/finance report – refer to finance report – attached, separate excel doc. 2008 ECOS partner contributions are now being solicited –your support is needed to cover the 501 c3 obligations for our organization. There are certain expenses that cannot be covered from grant funded projects. Thank you all for your support with this.

Many thanks to the following partners who have contributed:

PORTLAND HABILITATION CENTER
GOODWILL INDUSTRIES
CHILDCARE DEVELOPMENT SERVICES
LINFIELD SCHOOL OF NURSING
SPRINGDALE JOB CORPS

Project Grant update: refer to separate document that was attached to email.

NEXT MEETING: April 23rd – HUMAN SOLUTIONS HOSTING AT LINCOLN WOODS APARTMENT COMPLEX – 2333 SE 130TH. Park on the Northside parking lot. The community room is located at the front of the building on 130th. There is an entrance from the courtyard as well.